Resultant

ACQUISITIONS. NEW TECHNOLOGY. NEW FOUNDATION FOR GROWTH AND SUCCESS.

Enabling a holding company's divestiture by taking four reliant business units and equipping them with autonomy and independence.

CLIENT STORY OVERVIEW

ABOUT THE CLIENT

A holding company created to simultaneously acquire these four business units from a multinational conglomerate:

- A designer and manufacturer of tools for industries that use GPS/GNSS technology
- A software company focused on payload management
- A technology company specializing in precision time and frequency technology
- A designer and manufacturer of level and laser optical instruments for the construction industry

STORY HIGHLIGHTS

Transforming four business units from interdependent to independent
Resultant developed a roadmap for new system implementation and data migration, establishing the business units as standalone companies independent from their former holding company.

Creating a global IT solution—quickly
We successfully assumed full IT responsibilities for these new businesses and new holding company—with several hundred employees and locations in five countries—within a very tight timeline.

Achieving self-sufficiency and enabling divestiture
All four business units gained independence and autonomy based on their individual needs and goals, enabling a successful acquisition process.

$4B
of IT infastructure Maintained

300+
End-user profiles created

3TB of Data Migrated

Accelerated Timeline

CHALLENGE

Carving out four new, standalone companies
The four business units and approximately 350 end users were geographically dispersed around the world. Although they operated independently, they shared centralized services and resources with their parent company. As a result, these entities struggled with inefficiency and solutions that didn't always meet their specific needs.

Each business unit needed the ability to operate without reliance on their parent company. Until this project, none of the entities managed their own finances, procurement, human resources, data, or IT infrastructure. Some had their own offices, while others shared space and needed to secure new places in which to conduct business.

For a successful divestiture process, the four business units needed to be built from the ground up as four new companies. Each required a roadmap for new system implementation and data migration that would allow it to function separately from its parent company. The company engaged Resultant to develop roadmaps and execute the plans for all four entities.

Find out more at **RESULTANT.COM**

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SOLUTION

Comprehensive assessment to chart a path forward
Resultant team members gathered information from the parent company, visiting every location around the world to perform due diligence. We evaluated their business systems, technology, and staffing to identify interdependencies and understand the criticality of each service. This allowed us to determine what systems, software, processes, vendors, and facilities would be required for each company to achieve true operational autonomy and build a foundation for growth and success.

Building out independent technology
Through extensive collaboration and meticulous planning and execution, we removed or replaced interdependencies. Between the four business units, approximately 350 total end users performed job functions and accessed business resources through Google Workspace. We migrated all user profiles and more than 3TB of data and files from Google Drives to company-specific Microsoft 365 tenants, then mapped and migrated file share servers to SharePoint Online document libraries.

> After acquiring and migrating domains for each business unit, we installed and custom configured Rootstock enterprise resource planning (ERP) software, antivirus software and security applications, payroll systems, self-service portals, and various business software.

Resultant helped locations sharing space with the parent company find new locations, then built technology infrastructure from scratch. This included a wide range of equipment and solutions, including but not limited to power, cabling, networking, connectivity, phone systems, and cloud-based servers in Microsoft Azure. We also coordinated with contractors for general construction tasks.

In addition to business offices, several locations featured manufacturing plants and warehouses, which required real-time inventory management solutions and Internet of Things (IoT) devices and sensors.

Managed services to ensure resource and performance optimization, security, and compliance
Resultant also took on the role of managed services provider (MSP) for the four new companies, providing ongoing monitoring, support, and strategic guidance to maximize the value of their investments, sustain growth, and satisfy compliance standards. The partnership included CIO-on-demand services for not only IT functions, but also process documentation, staff training, and communication to ensure seamless change management without disrupting to day-to-day operations.

RESULTS

"A remarkable achievement"
The feedback from our client speaks for itself.

> **"**
> **The mission for Resultant was to assume the responsibilities of a $4 billion IT organization for these four new businesses, plus a new holding company, with several hundred employees and locations in five countries—all in a very tight timeline. From a geography standpoint, from a complexity standpoint, and from a migration standpoint, it has been a remarkable achievement. We would not have been able to perform this acquisition if Resultant had not been able to perform as it did."**

The project stayed within the original budget and timeline with minimal business disruption
The four new businesses now have the foundational technology, processes, and strategies in place to function independently, enabling divestiture. Just as importantly, each company has data-driven clarity and a true sense of ownership moving forward to maximize productivity, performance, and efficiency.
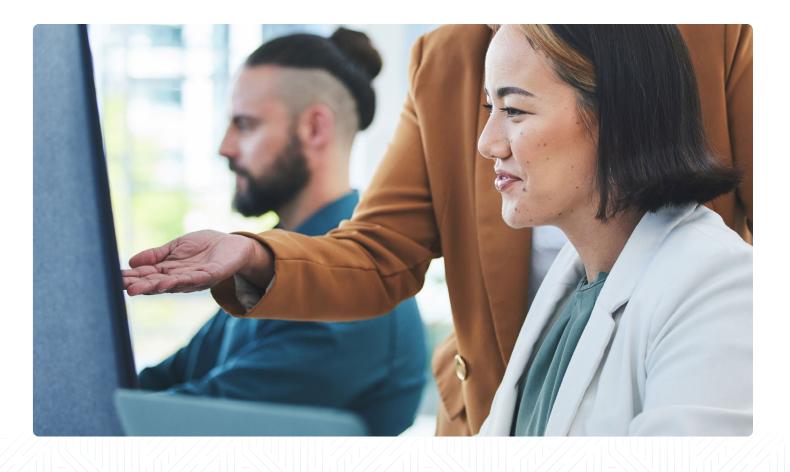
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FUTURE

More acquisitions and IT and process optimization

> "We're proud to have Resultant essentially be the IT organization for the entire portfolio," our client said.

Contact us to learn more about our Business and IT management capabilities.

There are more acquisitions to come and more work to come. This is just the first of many stories we'd like to share with Resultant."

About **Resultant**

Our team believes solutions are more valuable, transformative, and meaningful when reached together. Through solutions rooted in data analytics, technology, and digital transformation, Resultant serves as a true partner by solving problems with our clients rather than for them.

Find out more at **RESULTANT.COM**