

	Assessment Phase	Design Phase	Implementation Phase	Pilot & Support	2023 Price ^{1, 2}	2024	2025	2026	2027	2028	2029
1. Data Lakehouse	Infrastructure System Integration Data Governance Security ROI	Data Architecture Implementation Cost Data Governance Advisory	ETL Integration Data Lake Implementation Data Quality Enhancement & Monitoring Data Governance Auditing	1-year support	\$100,000	\$105,000.00	\$110,250.00	\$115,762.50	\$120,550.62	\$127,628.15	\$134,009.55
2. Self-service Analytics Platform	Analytic Capability Analytic Collaboration ROI	BI Solution Architecture Advanced Analytics Solution Architecture	Advanced Analytics Environment BI Solutions Integration Feature Store Implementation	1-year support	\$200,000	\$210,000.00	\$220,500.00	\$231,525.00	\$243,101.25	\$255,256.31	\$268,019.12
3. Student Matriculation Module	Data Coverage Data Quality Feasibility Analysis	Student Intervention Solution Architecture Exploratory Analysis	Predictive Model Simulation Model Factor Analysis	l-year support	\$100,000	\$105,000.00	\$110,250.00	\$115,762.50	\$120,550.62	\$127,628.15	\$134,009.55
	ROI		Intervention Strategy Recommendation Automation		(\$75,000 when purchased with the Student Retention Module)	purchased with the	purchased with the		purchased with the	purchased with the	purchased with the
4. Student Retention Module	Data Coverage Data Quality Feasibility Analysis	Student Intervention Solution Architecture Exploratory Analysis	Predictive Model Simulation Model Factor Analysis	1-year support	\$100,000	\$105,000.00	\$110,250.00	\$115,762.50	\$120,550.62	\$127,628.15	\$134,009.55
	ROI		Intervention Strategy Recommendation Automation		(\$75,000 when purchased with the Student Matriculation Module)	(\$78,750 when purchased with the Student Matriculation Module)	(\$82,687.50 when purchased with the Student Matriculation Module)	(\$86,821.87 when purchased with the Student Matriculation Module)	(\$91,162.96 when purchased with the Student Matriculation Module)	(\$95,721.11 when purchased with the Student Matriculation Module)	(\$100,507.16 when purchased with the Student Matriculation Module)

 $^{[1] \ \} Resultant is amenable to discussions around innovative pricing models, such as income share agreements, grant-writing collaborations, etc.$

^[2] The prices noted above are inclusive of the embedded consulting services associated with each phase, all cloud hosting fees and third-party tools (often this cost is already paid by the university for other services offered to the campus).